

Promoting the Export from UP and FTP-2023

Note- The Presentation is meant for information only and no to be meant for any other purpose. It is advised to refer the original source for further information.

Considering the size of our economy and our potential, manufacturing and service industry base, there is a huge potential for exports to grow. At a time when the country is on the *AatmaNirbhar Bharat* mission, one of its goals is also to increase India's share in the global supply chain in exports manifold.



*-Hon'ble Prime Minister Shri Narendra Modi
(At an interaction with Indian Missions, Export Promotion Councils
and stakeholders of Trade & Commerce on 6th August, 2021)*



Ministry of Commerce & Industry



Foreign Trade Policy 2023 announced

FTP 2023 is a dynamic and open ended Policy that will accommodate the emerging needs: Sh. Piyaush Goyal

PM Modi has given the vision to increase exports manifold: Sh Goyal

FTP seeks to take India's exports to 2 trillion dollars by 2030: Sh Goyal

4 pillars of FTP 2023: Incentive to Remission, Export promotion through collaboration, Ease of doing business and Emerging Areas

Posted On: 31 MAR 2023 5:13PM by PIB Delhi

Present Export Scenario and Target

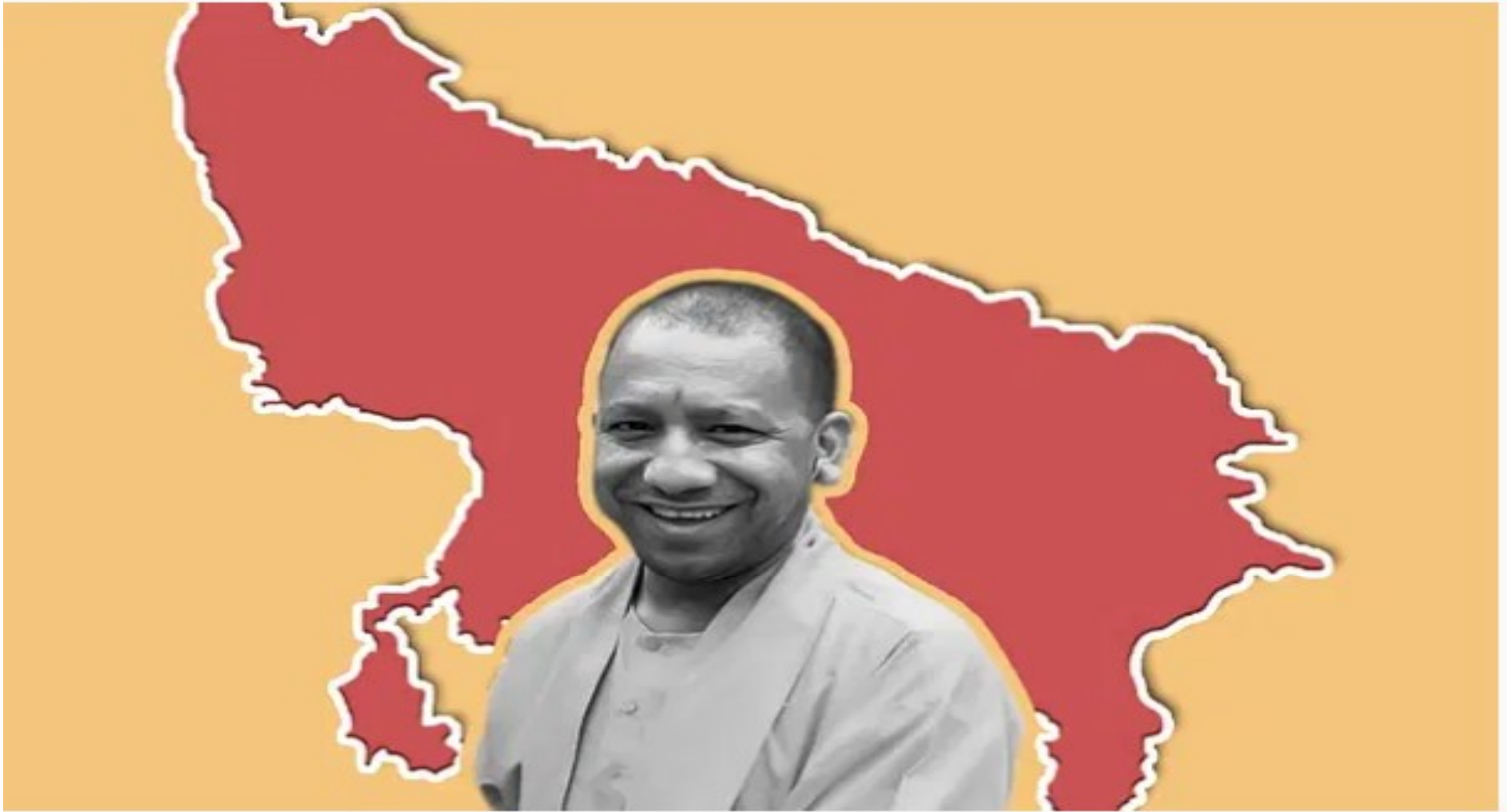
Serial Number	Export from India in Goods in 2022-23 in Billion USD	Export from India in Services in 2022-23 in Billion USD	Total Exports in Billion USD	% Growth
01	450.43	325.44	778.87	14%

Target under New FTP 2023

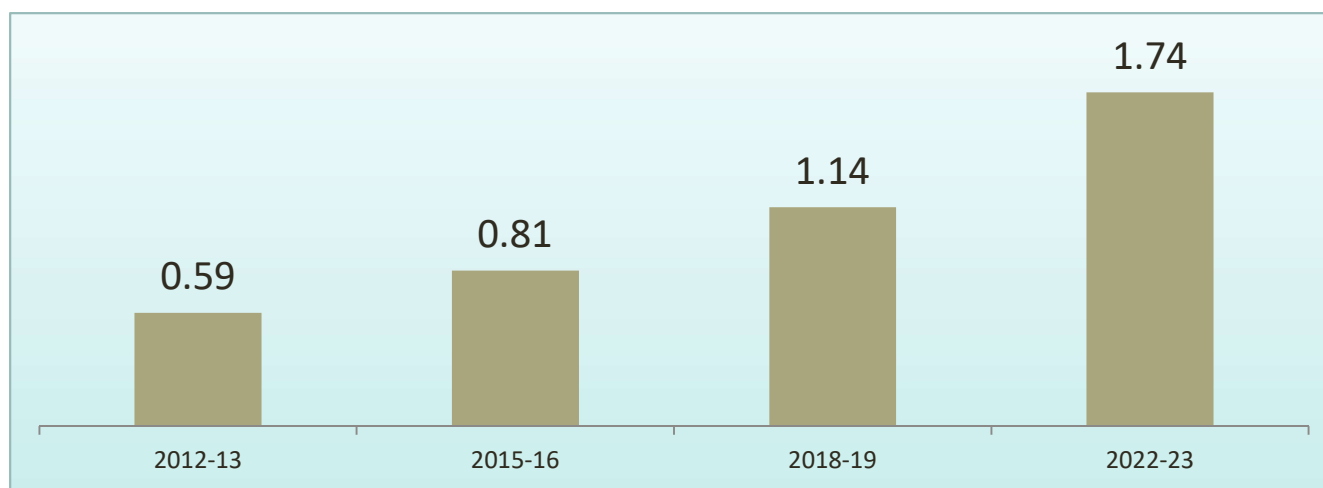
Subject	Target in Billion USD	Year
Goods	1000	2030
Services	1000	2030



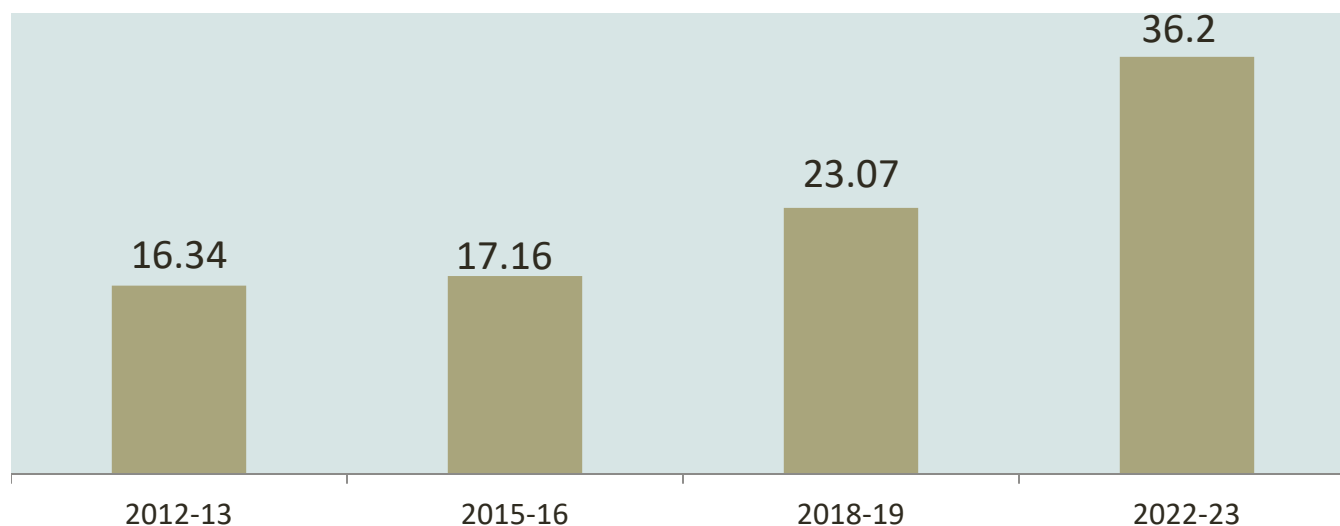
निर्यात के क्षेत्र में राष्ट्र के साथ
कदमताल मिलाता अपना उत्तर प्रदेश



Uttar Pradesh has become hub of exports globally. With the inspiration of Prime Minister Narendra Modi, we had branded the traditional products of Uttar Pradesh as One District One Product in 2018, as a result of which today ODOP in Uttar Pradesh has been recognised at the global level.



Export from
Uttar Pradesh
(Figure in Lakh
Cr.)



Export from
India
(Figure in Lakh
Cr.)

Subject	UP	India	Remarks
Growth in Export during last 10 years in %	194%	121%	More than 1.60 times growth than national average by U.P.

State-wise Export Scenario

S No.	States	Export in 2021-22)	Export in 2022-23	% share in total export	% growth
1	Gujarat	945796.4	1200001.94	33.14	26.88
2	Maharashtra	545083.7	581439.42	16.06	6.67
3	Tamil Nadu	262322.6	326710.75	24.55	24.55
4	Karnataka	193064.1	223894.81	6.18	15.97
5	Uttar Pradesh	156897.2	174037.71	4.81	10.92

Please fill the State and District of Origin in Shipping Bill.

Export Preparedness Index-2022

1. Number 1 Exporting State in Country amongst Land Locked states.
2. Export as a % of SGDP increased from 10.38 in 2020-2021 to 11.24 in 2021-22..
3. Increase in New IEC holders- 2789 second after Gujarat.
4. All districts of UP contribute in Export.

Recent Trade News on UP

Foreign Trade Policy 2023: Government Declares Faridabad, Moradabad, Mirzapur and Varanasi New Towns of Export Excellence

FTP 2023 seeks to encourage e-commerce exports which are anticipated to grow to \$200-300 billion by 2030.

By Priyanka Payal Fri, 31 Mar 2023 12:47 PM (IST)



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NEWS-1

THE NEW INDIAN EXPRESS

Home > Nation

Pride of UP: Banarasi Langda, paan among 10 products to get GI tag

Banarasi Langda (mango), Banarasi Paan and Ramnagar Bhanta (brinjal) figure among the 10 products from Uttar Pradesh that have won the tag of geographical indication.

Published: 04th April 2023 10:11 AM | Last Updated: 04th April 2023 10:11 AM



Banarasi Langda (mango) and Banarasi Paan among the 10 products from Uttar Pradesh to get the GI tag

By Namita Bajpai

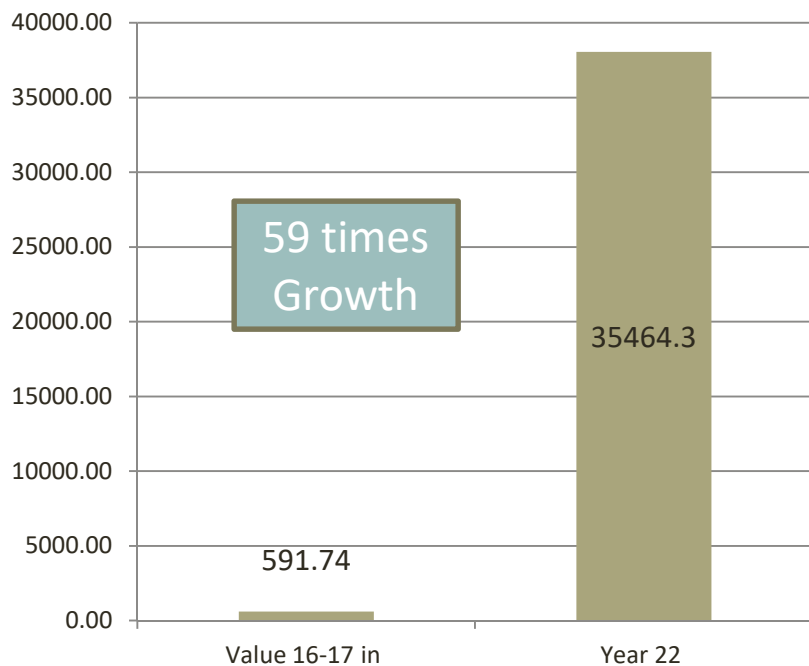
Express News Service

LUCKNOW: Banarasi Langda (mango), Banarasi Paan and Ramnagar Bhanta (brinjal) figure among the 10 products from Uttar Pradesh that have won the tag of geographical indication. The state now has 45 GI-tagged products, of which 21 belong to the Varanasi.

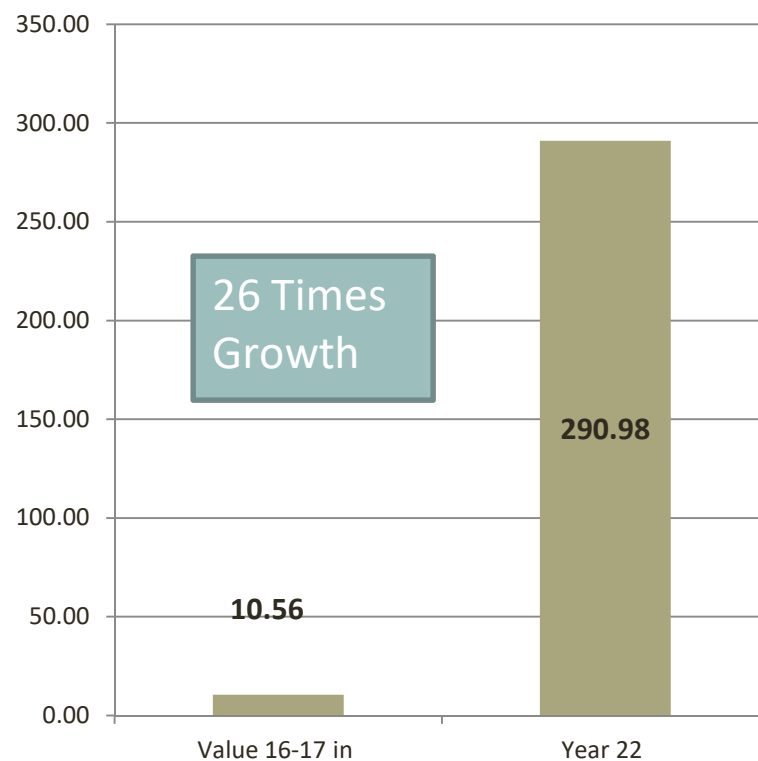
NEWS-2

Success Stories in Export Sector

TELECOM INSTRUMENTS (figure in Cr.)



FRESH FRUITS (figures in Cr)



Out of 172 Categories of Items, the export in UP has doubled in more than 98 Categories.

Key Markets for the Products of UP

Prominent Export Destination of the Products of U.P.

Serial number	Name of Country	Export in Cr.	% share in total export
1	USA	38570	21.74
2	UAE	16432	9.26
3	Germany	10424	5.87
4	UK	9781	5.51
5	Nepal	9518	5.36
6	France	5404	3.05
7	Spain	4710	2.65
8	Vietnam	3564	2.01
9	Saudi Arab	3533	1.99
10	Bangla Desh	3393	1.91
11	Indonesia	3331	1.88

In 2021-22, U.P. has exported to 214 Countries. Share of top ten Countries is around 60% in total Export.

Diversificati
on of
Markets
through
Focus on
FTA
Countries

India has signed
13 free trade agreements
(FTAs) and
6 preferential trade
agreements (PTA)



FTAs Signed by India

Sr. No	Name of the Agreement
1	India-Sri Lanka Free Trade Agreement (FTA)
2	Agreement on South Asian Free Trade Area (SAFTA) (India, Pakistan, Nepal, Sri Lanka, Bangladesh, Bhutan, the Maldives and Afghanistan)
3	India-Nepal Treaty of Trade
4	India-Bhutan Agreement on Trade, Commerce and Transit
5	India-Thailand FTA - Early Harvest Scheme (EHS)
6	India-Singapore Comprehensive Economic Cooperation Agreement (CECA)

FTAs Signed by India

Sr. No	Name of the Agreement
7	India-ASEAN CECA - Trade in Goods, Services and Investment Agreement (Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippines, Singapore, Thailand and Vietnam)
8	India-South Korea (CEPA)
9	India-Japan CEPA
10	India-Malaysia CECA
11	India-Mauritius (CECPA)
12	India-UAE CEPA
13	India-Australia Economic Cooperation and Trade Agreement (ECTA)

S. No.	Name of the Preferential Trade Agreements
1	Asia Pacific Trade Agreement (APTA) (Bangladesh, China, India, Republic of Korea, Lao People's Democratic Republic and Sri Lanka) (1976)
2	Global System of Trade Preferences (GSTP) with 47 countries (
3	SAARC Preferential Trading Agreement (SAPTA) (Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan and Sri Lanka) (1995)
4	India - Afghanistan (2003)
5	India – MERCOSUR (Argentina, Brazil, Paraguay and Uruguay) (2009)
6	India – Chile (2006)

Export from UP to FTA Countries

Serial number	Name of Country	Total Export from UP in Cr.
UAE	UAE	16432
Nepal	Nepal	9518
Malaysia	Malaysia	3627
Vietnam	Vietnam	3564
Bangla Desh	Bangla Desh	3393
Indonesia	Indonesia	3331
South Korea	South Korea	2501
Australia	Australia	1955
Thailand	Thailand	1473
Japan	Japan	1240
Singapore	Singapore	500
Sri Lanka	Sri Lanka	428
Others	Others	1125
Total		49087

Countries having FTA cover 28% of total export of UP

FTAs & Five key steps

- 1. Determine your tariff classification**
- 2. Find your tariff preference**
- 3. Verify rules of origin compliance**
- 4. Claim preferential access**
- 5. Exporting and requesting advance rulings**



What is COO?

This common digital platform is a single point access for certificates of origin for all FTAs / PTAs for all agencies and all products. This is designed to facilitate exporters through a secure, electronic, paperless coo issuance process. All designated coo issuing agencies are required to work through this portal.

Benefits of COO

Lower the processing time
Paperless Process

Certificate Of Origin

https://coo.dgft.gov.in

Coo.dgft.gov.in

Sabka Saath
Sabka Vikas
Sabka Vishwas
Sabka Prayas

75

Azadi Ka
Amrit Mahotsav

Past One Week Statistics

207
Exporters Registered

17143
CoO Application Received

11927
Preferential CoO Issued

5576
Non-Preferential CoO Issued

planning your application submissions.

ONLINE SERVICES

> Online Exporter Register & Login

> Exporter's (Sub User) Login

> Administrator

> Officer's Login

> Authorise Agency Login

OVERVIEW

This common digital platform is a single point access for certificates of origin for all FTAs/PTAs for all agencies and all products. This is designed to facilitate exporters through a secure, electronic, paperless CoO issuance process. All designated CoO issuing agencies are required to work through this portal.

Check for import tariffs based on country & product

Enter Your Certificate Number

Verify Certificate

NOTIFICATION

> Steps for Creating Application-in-duplicate

> Application Process for Exporters

> Registration Process for Exporters

> Any enquiry : coo-dgft@gov.in

> File Complaints on Contact@DGFT

> Help Desk No.: 1800-111-550

> CoO Related Notices & Documents

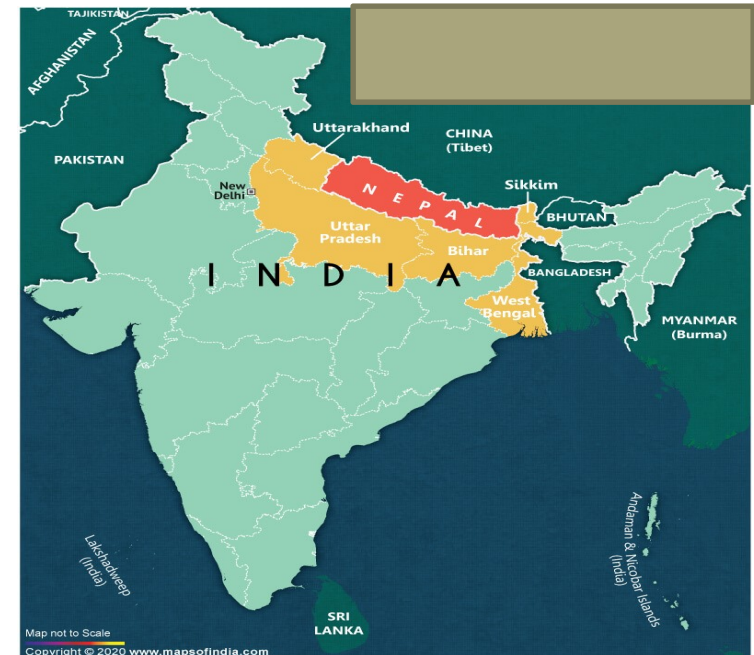
Online Verification

Grievance Redressal Mechanism

Focus Nepal

Import by Nepal at a Glance

Import	2018 (in billion USD)	2021 (in Billion USD)	% growth
Global	12.85	15.79	22%
from India	8.32	9.56	14%
Import from UP	0.705	1.26 (13% share)	78%



1. Uttar Pradesh , enjoys locational advantage and same is required to be leverage to it's fullest potential .
2. Cities such as Gorakhpur, Lucknow and Varanasi can develop themselves as an specialised centres for Business know how with Nepal.
3. Trade with Nepal is conducted in liberalised Rupee Regime and under India-Nepal Treaty.
4. SAFTA FTA

KEY PRODUCTS OF UTTAR PRADESH

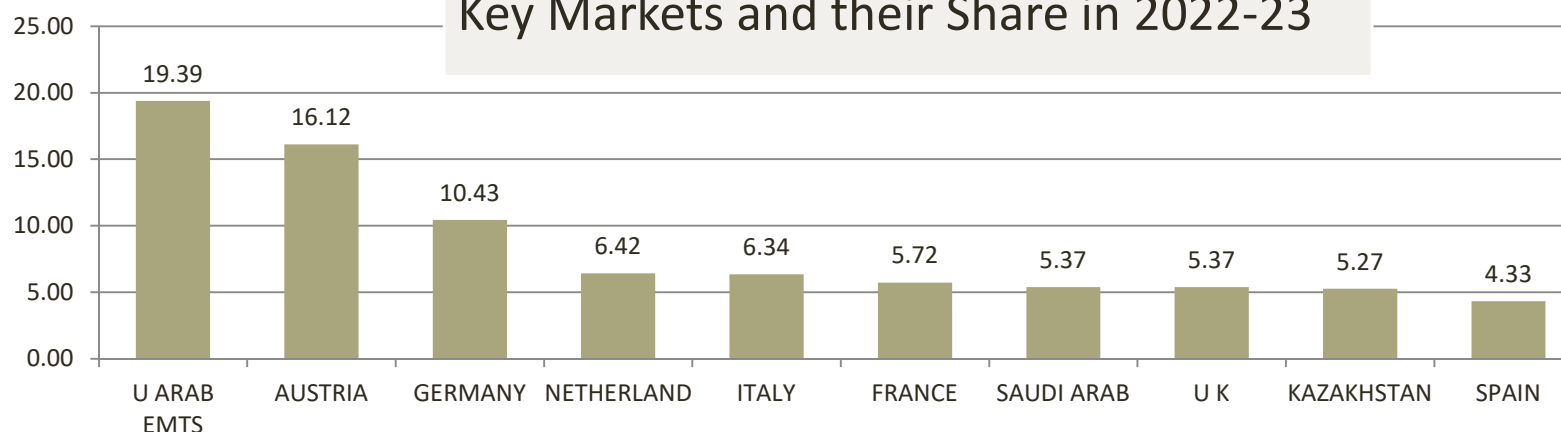
Top Export Commodity of UP(1)

Telecom
Equipment

Sr.Nos	Subject	data
1	Export from UP	35464.75 Cr.
2	Share in total Export of UP	20.38%
3	Share in total export of product from Country	34.15%
4	Share of Top ten market	84.16%

01.China plus one Strategy .
02. PLI Scheme .
03. Excellent Eco- Sysyem
04. Very optimistic opinion about Export Growth

Key Markets and their Share in 2022-23

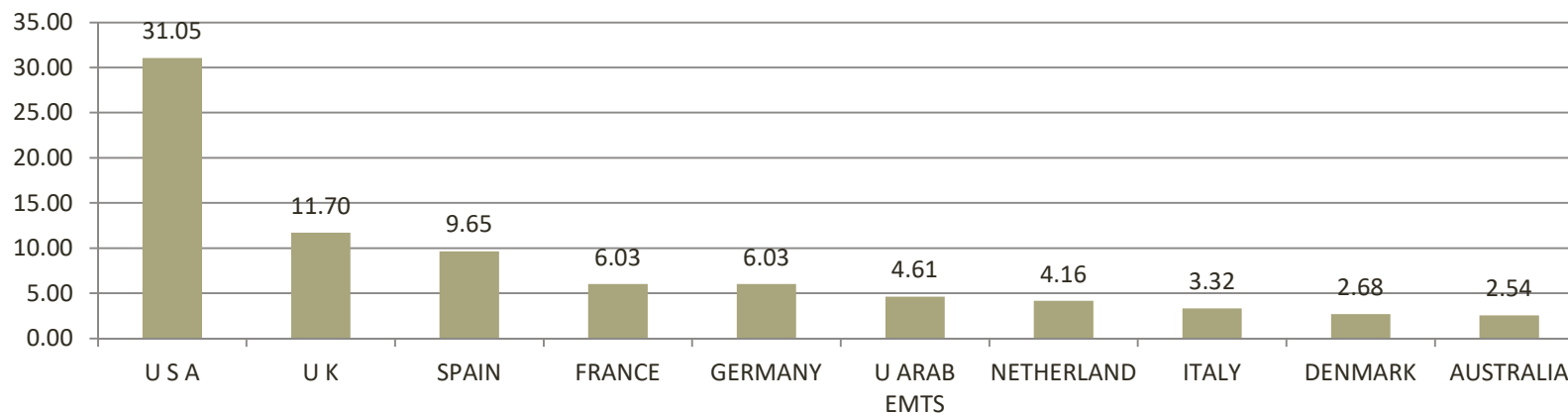


Top Export Commodity of UP(2(1))

RMG of
Cotton

Sr.Nos	Subject	data
1	Export from UP	7982Cr.
2	Share in total Export of UP	4.58%
3	Share of state in total export of product in Country	10.72%
4	Share of Top ten market in total export	81.77%

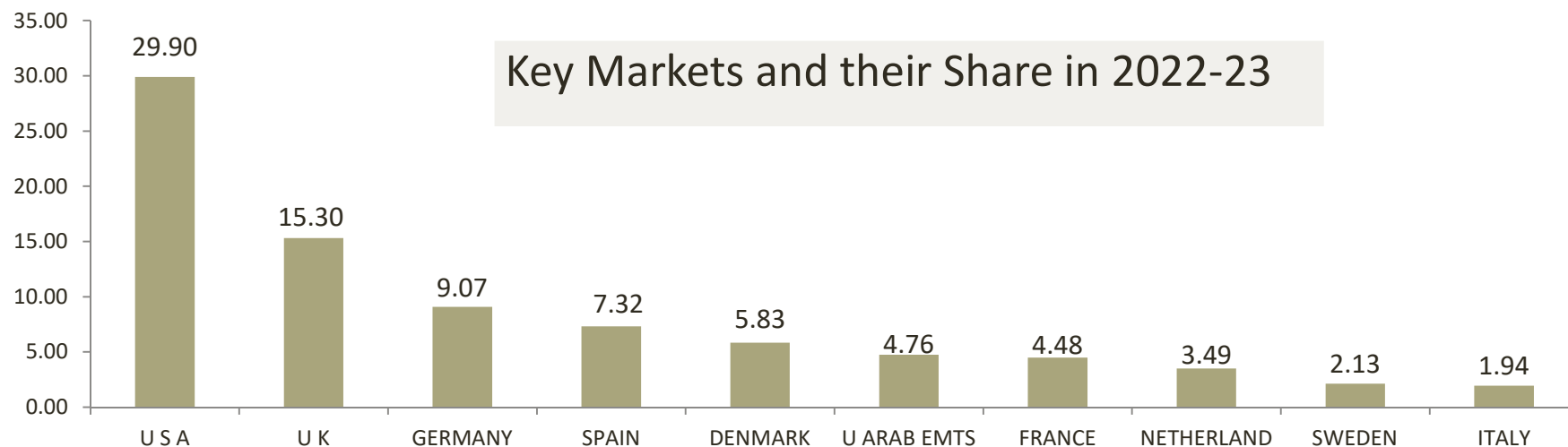
Key Markets and their Share in 2022-23



Top Export Commodity of UP2(2)

RMG of
Man Made
Fiber

Sr.Nos	Subject	data
1	Export from UP	6821Cr.
2	Share in total Export of UP	3.92
3	Share of state in total export of product Country	29.94
4	Share of Top ten market	84.22%



Major Garment Exporting Countries USD mn						
Exporters	2018	2019	2020	2021	2022	Trend
China	144.97	138.02	124.50	156.56	167.82	
Bangladesh	38.72	40.42	35.87	45.29	55.44	
Viet Nam	28.15	30.04	27.03	29.39	41.62	
Italy	23.43	24.17	20.84	25.19	28.42	
Germany	23.38	23.80	22.60	25.69	25.33	
Türkiye	15.31	16.08	14.99	18.30	19.48	
India	15.66	16.24	12.22	15.20	16.17	
Spain	14.13	14.28	11.61	15.41	15.72	

Exporters	2018	2019	2020	2021	2022
	World Exports in USD bn				
	473.52	472.02	418.10	505.54	558.48
Export Share of Global Garment Suppliers					
China	30.62	29.24	29.78	30.97	30.05
Bangladesh	8.18	8.56	8.58	8.96	9.93
Viet Nam	5.95	6.36	6.47	5.81	7.45
Italy	4.95	5.12	4.98	4.98	5.09
Germany	4.94	5.04	5.41	5.08	4.54
Türkiye	3.23	3.41	3.58	3.62	3.49
India	3.31	3.44	2.92	3.01	3.50
Spain	2.98	3.03	2.78	3.05	2.81

2018	2019	2020	2021	2022
China	China	China	China	China
Bangladesh	Bangladesh	Bangladesh	Bangladesh	Bangladesh
Viet Nam	Viet Nam	Viet Nam	Viet Nam	Viet Nam
Italy	Italy	Germany	Germany	Italy
Germany	Germany	Italy	Italy	Germany
India	India	Türkiye	Türkiye	Türkiye
Türkiye	Türkiye	India	Spain	India
Spain	Spain	Spain	India	Spain

INSIGHTS

- India rank as 8th largest garment exporter in the world just ahead of Cambodia, Pakistan and Mexico
- While China, Bangladesh and Vietnam has been constant competitors, Turkey and Spain are new emerging ones.

EXPORT FORECAST FOR 2030

	World imports (USDbn)	India's exports (USDbn)	Share of India in total World imports(%)
2016	383.37	16.96	4.42
2017	399.28	17.35	4.35
2018	428.22	15.66	3.66
2019	428.67	16.24	3.79
2020	376.25	12.22	3.25
2021	434.39	15.20	3.50
2022	434.39	16.20	3.73
2025	842.30	31.42	3.73
2030	1,138.80	42.48	3.73

* Source: <https://uk.fashionnetwork.com> and [statistica.com](https://www.statista.com)

- Apparel exports from India have been hovering around 15-16 USDbn for past several years capturing a share of 3-4% of total world garment imports as per the trend.
- Assuming that India is able to maintain its share of 3.73% in coming years, considering the forecasted value of World imports as 1138.8 USDmn, Indian apparel exports is expected to reach a value of 40USDbn approximately.

MARKET ANALYTICS

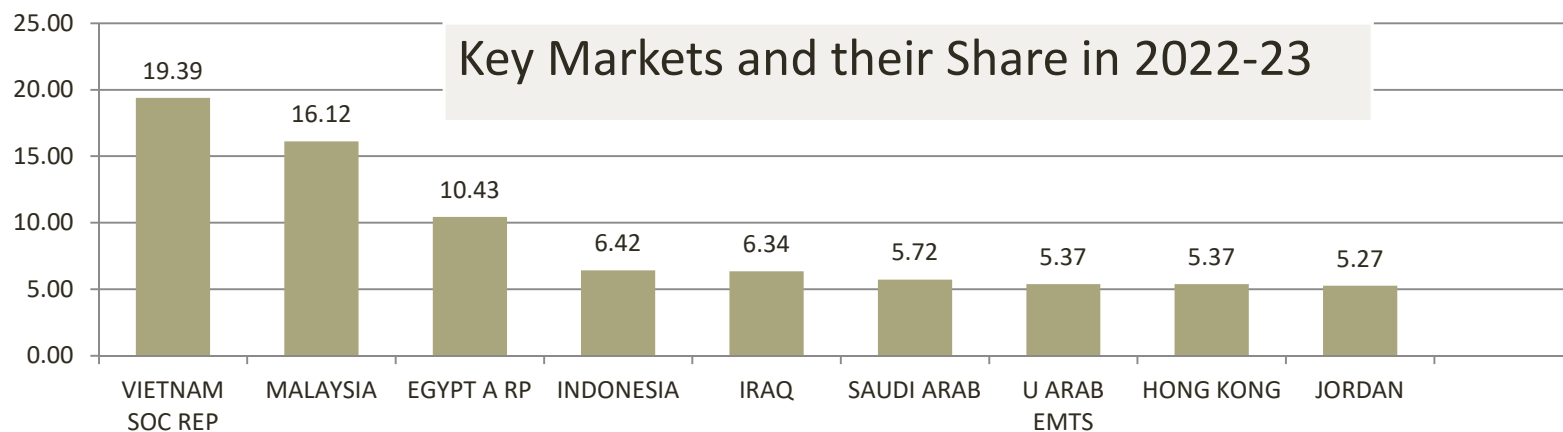
HS CODE	PRODUCT DESCRIPTION	%SHARE of HS code in India's total garment	Current export markets for India (% share in total India's garment exports)	Prime importing country for the concerned HS code	
				Markets where India is present	Markets where India is not focussing so far: New Destinations
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	11.78	USA (20.9%), UAE (14.7%), GERMANY (7.6%), UK (6.6%), NIGERIA (6.2%)	USA, GERMANY, FRANCE	JAPAN, ITALY, NETHERLANDS, GERMANY, UK, NIGERIA
611120	Babies' garments and clothing accessories of cotton, knitted	5.11	USA (34.4%), UK (18.6%), UAE (6.8%), GERMANY (5.7%), SAUDI ARABIA (4.6%)	USA, GERMANY, UK, FRANCE, SPAIN	POLAND, ITALY, JAPAN, AUSTRALIA, NETHERLANDS
620520	Men's or boys' shirts of cotton woven	4.16	USA (29.2%), SUDAN (9.0%), UAE (8.2%), UK (7.9%), GERMANY (5.4%)	USA, GERMANY	JAPAN, FRANCE, NETHERLAND, ITALY, SPAIN
620443	Women's or girls' dresses of synthetic fibres	3.96	USA (21.0%), UK (16.4%), UAE (8.8%), GERMANY (7.4%), SPAIN (6.9%)	USA, GERMANY, UK	FRANCE, SPAIN, JAPAN, POLAND, SWITZERLAND
610990	T-shirts, singlets and other vests of textile materials, knitted	3.88	USA (25.0%), UAE (22.9%), GERMANY (8.0%), SPAIN (5.2%), UK (5.1%)	USA, GERMANY, FRANCE, UK	JAPAN, SPAIN, NETHERLAND, BELGIUM, KOREA RP
620442	Women's or girls' dresses of cotton	3.78	USA (28.6%), UK (10.9%), SPAIN (6.5%), UAE (5.3%)	USA, GERMANY, UK, FRANCE	JAPAN, SAUDI ARABIA, SPAIN, ITALY, POLAND
621143	Women's or girls' tracksuits MMF	3.09	USA (28.3%), AFGHANISTAN (14.7%), UK (11.4%), UAE (5.7%), GERMANY (5.2%)	USA, JAPAN, GERMANY, FRANCE, UK	SPAIN, KOREA RP, CANADA, SINGAPORE

Top Export Commodity of UP(3)

Buffalo
Meat

Sr.Nos	Subject	data
1	Export from UP	14659 Cr.
2	Share in total Export of UP	08.42%
3	Share of state in total export of product in Country	57.17%
4	Share of Top ten market	85.19%

01- Product is under Quality Control. Compulsory registration through APEDA meatnet.
02. Benefit of FTAs under INDIA-ASEAN CECA and INDIA-UAE CEPA.
03. Crucial for local leather Industry.

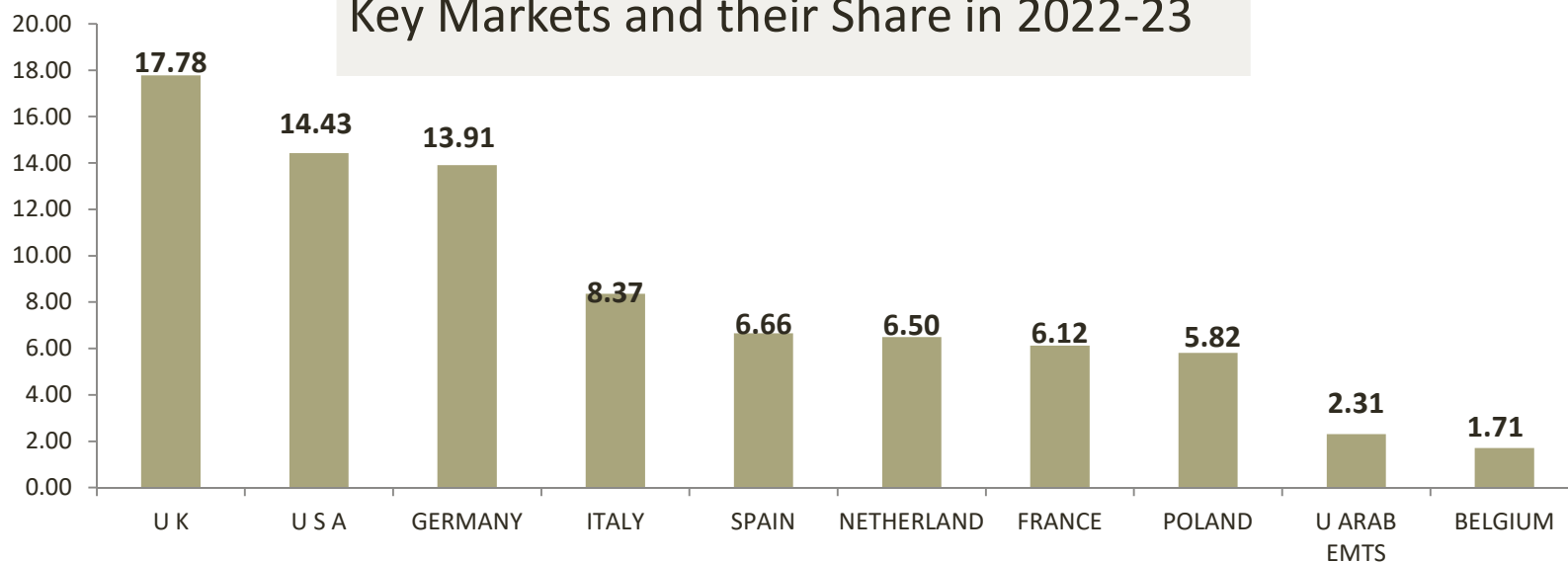


Top Export Commodity of UP(4)

Leather foot
wear

Sr.Nos	Subject	data
1	Export from UP	6252Cr.
2	Share in total Export ofUP	3.05%
3	Share of state in total export of product from Country	32.77%
4	Share of Top ten market	83.58%

Key Markets and their Share in 2022-23



Export Data Analysis of Footwear

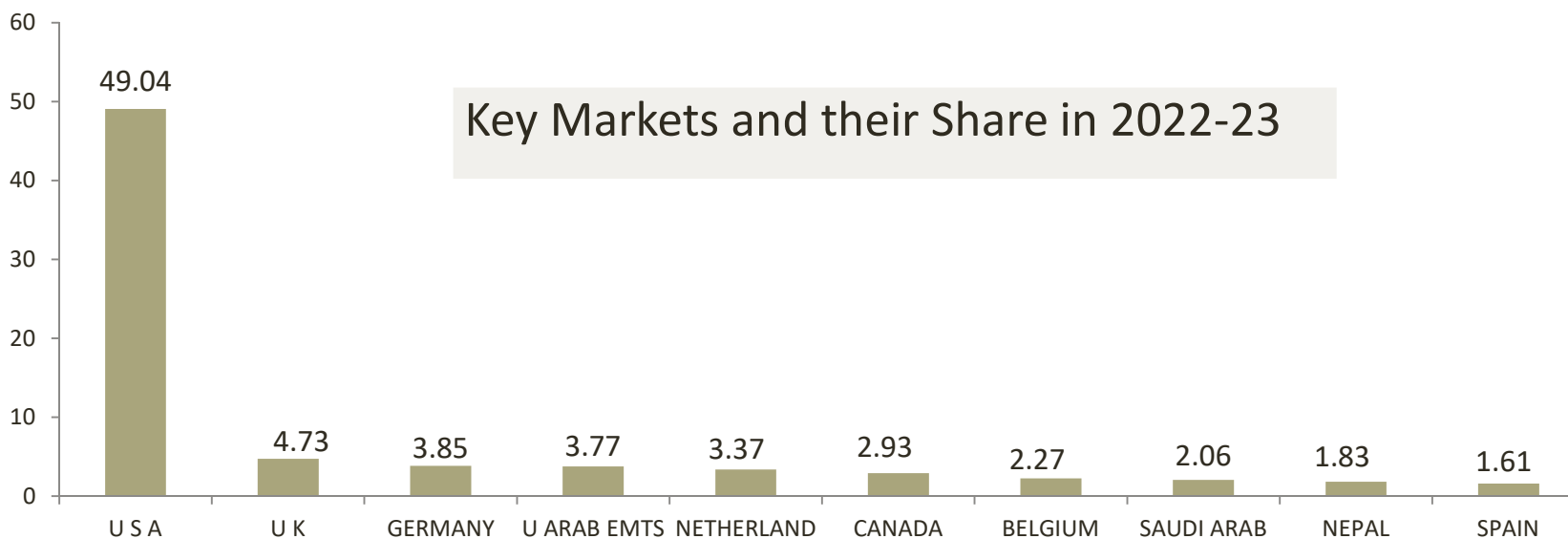
Serial number	Subject	Figure		
01	Global Demand in 2021	135.86 Billion USD (6401 to 6405)		
02	India's Export in 2021	2.09 Billion USD Less than 2% share in Global Export		
03	Export from UP in 2021	0.68 Billion in USD		
04	Major ITCHS of export from Country-	90% of Indian Export falls under 6403. 70% of export is under 640391 and 640399. Indian leather Industry needs to focus on ITCHS 6402 and 6404 where around 60% of Global demand lies.		
05	Major ITCHS of Export from U.P>.	ITCHS	Export from UP	Share in total footwear Export of UP
		640391	429.39 Million USD.	68%
		640399	95.98 Million USD	15%
06	Major Concern	Global Share is less than 2% Not having focus on Product Diversification-		

Suggestions- Focus on Diversification of Product and increasing the Share in Major Global Importing Countries

Top Export Commodity of UP(5)

Articles of
Iron and
Steel

Sr.Nos	Subject	data
1	Export from UP	5718Cr.
2	Share in total Export of UP	03.28
3	Share of state in total export of product in Country	07.28 %
4	Share of Top ten market	75.47%

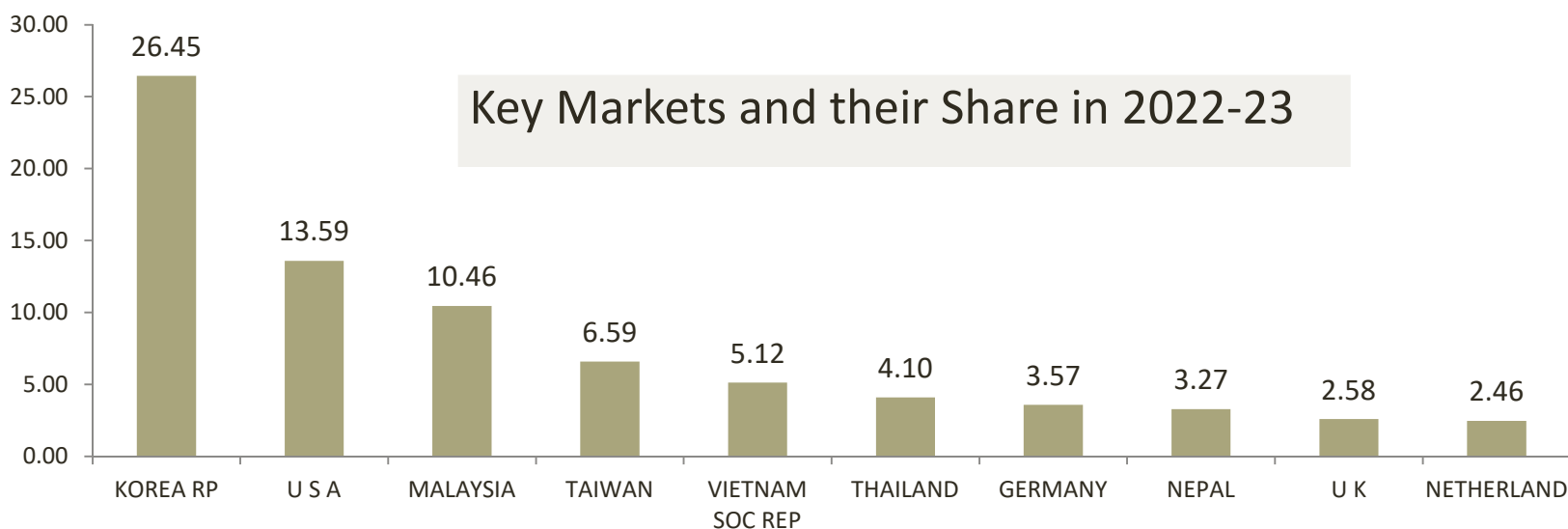


Top Export Commodity of UP(6)

ALUMINIUM
, PRODUCTS
OF
ALUMINIUM

Sr.Nos	Subject	data
1	Export from UP	5643 Cr.
2	Share in total Export of UP	03.23
3	Share of state in total export of Product Country	07.93 %
4	Share of Top ten market	78.19%

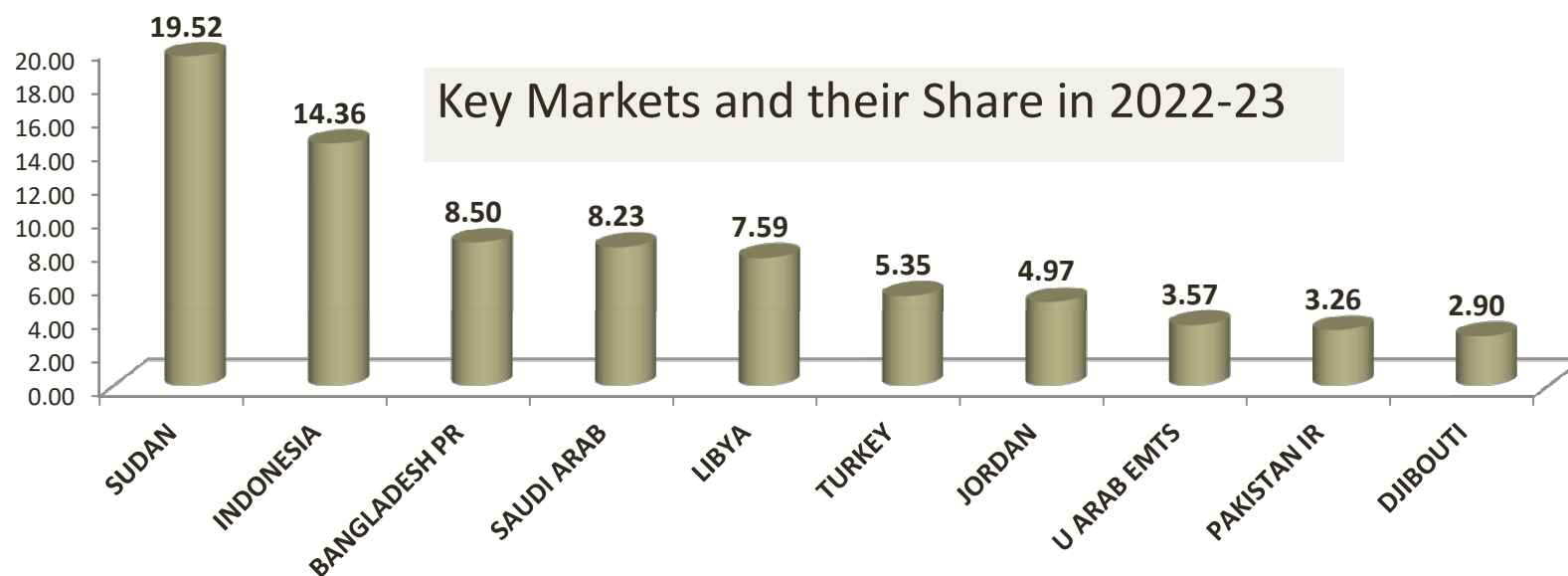
Main Exporting District is Sonbhadra.



Top Export Commodity of UP(7)

Sugar

Sr.Nos	Subject	data
1	Export from UP	4631 Cr.
2	Share in total Export of UP	2.98%
3	Share of state in total export of Product in Country	11.22 %
4	Share of Top ten market	78.125

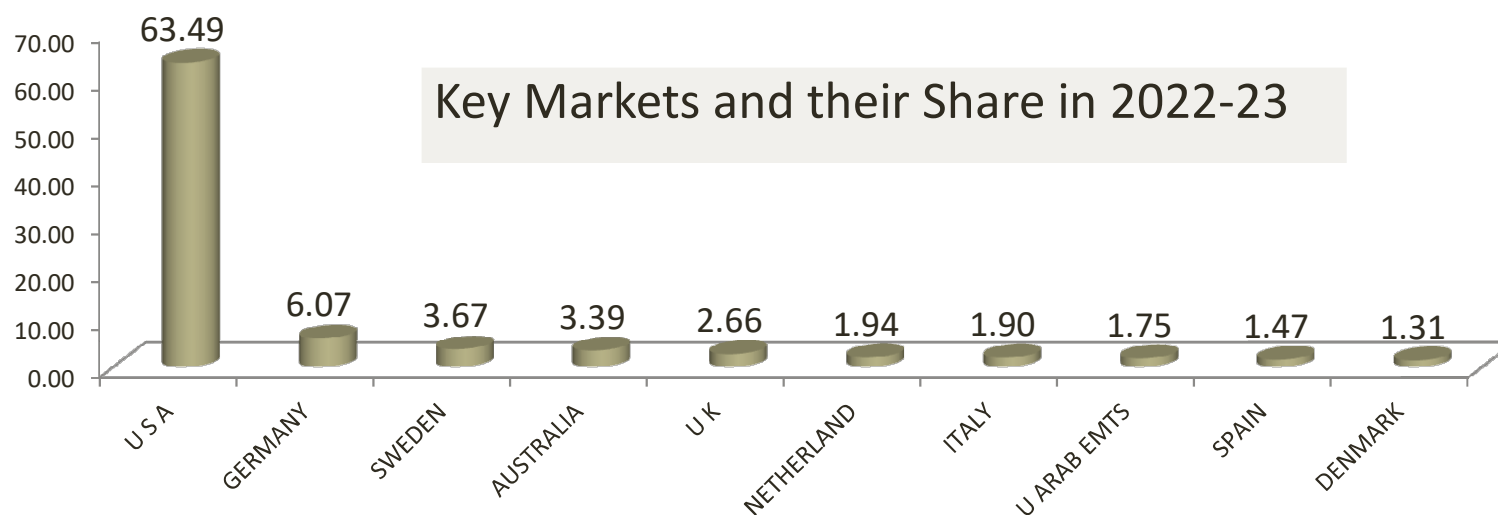


Top Export Commodity of UP(8)

Carpet

Sr.Nos	Subject	data
1	Export from UP	4964 Cr.
2	Share in total Export of UP	2.858
3	Share of state in total export of Country	45.32 %
4	Share of Top ten market	87.12%

01- Stagnant Demand at Global level.
 02. Stagnant Export
 03. Rising Import
 04. India's limited presence where global demand is increasing.





Leading and Lagging Tariff lines Analysis

Position	Tariff Lines	Global Import in 2021 (Figures in Million USD)	India's Export in 2021	% Share in Global Import
Leading	570231	209.306	185.17	88.46
Leading	570390	527.441	341.53	64.75
Leading	570232	209.814	130.27	62.08
Leading	570220	93.469	42.22	45.17
Leading	570310	564.059	194.18	34.42
Lagging	570320	2331.64	14.05	0.60
Lagging	570242	3863.05	76.24	1.97
Lagging	570330	3738.14	199.34	5.33

60% of Global demand of Carpet lie in 3 lagging tariffs and India's Export performance is very limited in all 03 codes. The Indian Exporter need to diversify the product basket if sustained growth has to be observed.

Approaches to Important Carpet markets

Name of Market	Current Position	Suggestions
USA	24% Share in Global Import. 57% of India's Export goes to USA.	01- Branding of Indian Carpets 02- Focus on new Carpet Segments (Mid Value Segment and Carpets made of synthetic yarn) while maintaining core competency in high value segment of natural fiber.
EUROPE	40% share in Global Import. Tough Competition from Turkey, Netherland and Belgium.	01- Focus on East European Countries and Scandinavian Countries. 02- Focus towards Carpets of Synthetic fibers . 03. Focusing on Key markets such as UK.
Rest of World	30% Global Demand. Only 10% share in Indian Carpet Export . FTA with key markets.	01- Leveraging FTA benefit. 02- Anti China Sentiment . 03. Branding of Indian products . 04- Cotton rugs in South East Asia.

Turkey – The Model
of Growth in USA

Subject	Export in Billion USD in 2012	Export in Billion USD in 2021	Total Growth in Billion USD
Export to USA	0.182	1.195	1.013
Total export from Turkey	1.997	3.24	1.243
Remarks	09.1% Share	36.88% Share	81.49% share in Growth.

GEOGRAPHICAL INDICATIONS



अतुल्य भारत की अमूल्य निधि
Invaluable Treasures of Incredible India

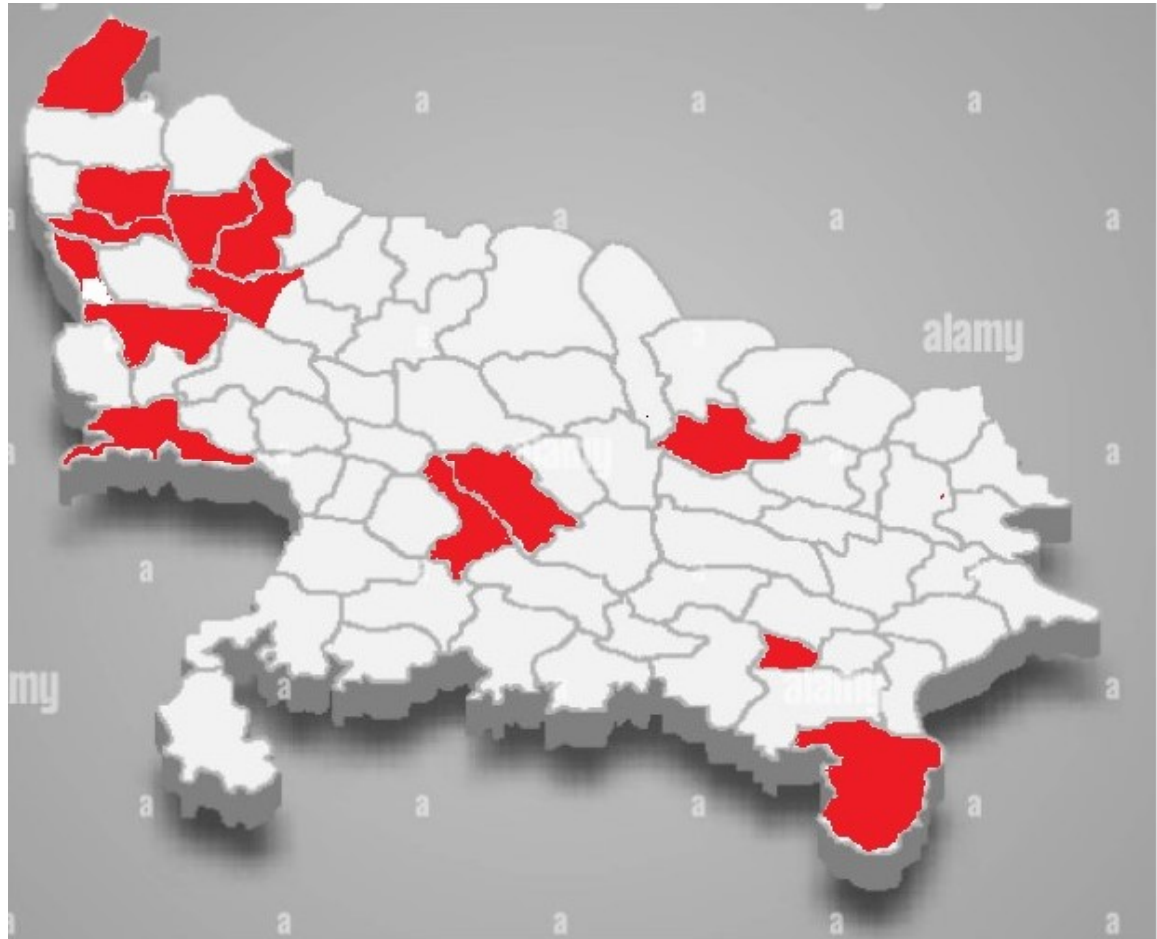
There are 48 or more Products recognised as GI products in Uttar Pradesh.

2. Focus should be on Post GI Initiative of these products-

- (a) Increasing the registration of Authorised Users
- (b) Branding of GI products (commercially viable) products at International level.
- (c) Specific Policy for registration of GI products.

Top Exporting Districts of U.P.

SN.	Name of District	Export in Cr. In 2021-22
1	Gautam Buddha Nagar	67632.01
2	Ghaziabad	11758.74
3	Moradabad	11337.13
4	Kanpur Nagar	9509.85
5	Aligarh	5609.35
6	Agra	5518.51
7	Bhadohi	4028.36
8	Unnao	3918.46
9	Sonbhadra	3738.82
10	Amroha	2824.12
11	Meerut	2386.42
12	Gonda	2384.56
13	Sambhal	1820.01
14	Saharanpur	1742.24



पाना है जो मकाम,
वो अभी बाकी है.
अभी तो आए है जमीन पर...
आसमान की उड़ान अभी बाकी है

Regular interactions like this are one of the key steps in removing the Hurdles

INFORMATION BARRIER

Lack of Information about complex Rules and provisions of domestic Country and Foreign Market.

Complex Compliances

Complex Compliances of foreign Market/ Branding and Marketing issues.

COST BARRIER

Delays and high administrative costs Plus Transportation Cost/ freight Cost till gateway port and thereafter

RESOURCE BARRIER

Lack of internal expertise Training & Awareness



FTP 2023: Approach

From Incentive to
Remission

Export Promotion through
Collaboration – Exporters,
States, Districts, Indian Missions

Ease of doing business,
reduction in transaction cost
and technology Interface

Emerging Areas – E-Commerce,
Developing Districts as Export
Hubs and streamlining SCOMET
policy

DUTY EXEMPTION/REMISSION SCHEMES

**Schemes for Duty
Exemption(AA/DFIA)**

**By
DGFT**

**Advance Authorisation- Allows
import of Inputs without payment of
Duty with Actual User Condition**

**Duty Free Import Authorization (DFIA)- Allows
exemption on Customs Duty on inputs on Post
Export Basis and is freely transferable.**

**Duty Remission
By
Dept. of Revenue**

**(Duty
Drawback-DBK)**

Special Advance Authorization

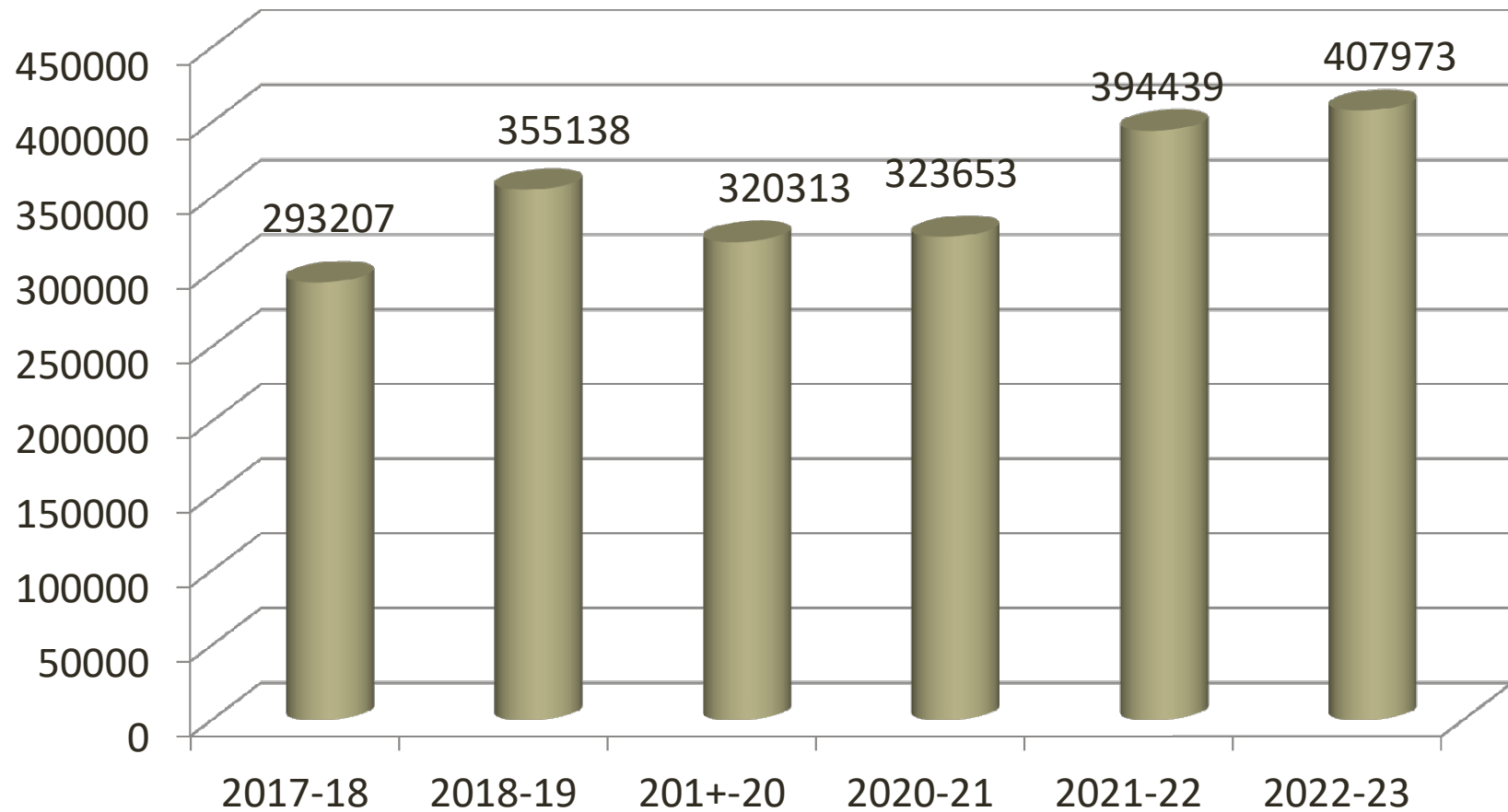
Duty free import of Fabric and Interlining as input is allowed

Export product- Articles and Apparel and Clothing Accessories under Chapter 61 and 62

Exporter is eligible for All Industry Rate of Duty Draw Back for non fabric input.

Also eligible for ROSCTL.

Export Obligation Covered under Advance Authorisation (Figures in Cr.)



EXPORT PROMOTION CAPITAL GOODS (EPCG)

Allows import of Capital goods including

- spares (including refurbished/reconditioned spares), tools, jigs, fixtures, dies and moulds at Zero Duty for promotion of Export.

- Eligibility

- Manufacturer exporters
- Supporting manufacturers
- Service providers

Amnesty Scheme

1. In the interest of trade and industry and to motivate the exporters, relief provided to exporters who are unable to fulfill their EO against the EPCG and Advance Authorizations
2. **Amnesty scheme for one time settlement** of default in export obligation by Advance Authorization and EPCG authorization holders being introduced.
3. All pending cases of the default in meeting Export Obligation (EO) of authorizations mentioned can be regularized on payment of all customs duties that were exempted in proportion to unfulfilled Export Obligation. The interest payable is capped at 100% of these exempted duties under this scheme. **However, no interest is payable on the portion of Additional Customs Duty and Special Additional Customs Duty.**

AMNESTY SCHEME

01- Coverage of Scheme-

- a.-Advance &EPCG Authorisations issued during FTP 2009-14 valid upto 31.03.2015
- b. For the licenses issued prior to 2009-14, the EO (original or extended) to valid on 18.04.2013.

How to file the applicaion-

The application should be filed till 31.12.2023
and the payment to made till 31.03.2024.

Remission of Duties and Taxes on Exported Products

1. This scheme is for re-imbursment of currently un-refunded Central, State and Local Taxes and Duties incurred in the process of manufacture and distribution of exported **products**.
2. **Started from 01.01.2021**
3. **8555 Tariff lines are covered**
4. **The Scheme is to implemented by Customs through a simplified IT System.**
5. **Rebate at a notified rate as a % of FOB value with a value cap per unit as per Apendix- 4R. Ineligible Categories under Appendix 4R.**

Draw back

- The scheme is administered by Department of Revenue which has two components viz-a-viz: All Industry Rate (AIR) and Brand Rate. It comes under Duty Remission Scheme. Under the Scheme, Duty Drawback as per specified rates in Schedule of All Industry Rate of Drawback is granted. Exporter has the option to avail the benefit by getting fixation of Brand Rate on an application in the prescribed format.
- Further details of the scheme may be accessed on the website of Customs

The Market Access Initiative Scheme

- **The broad objectives of the MAI Scheme are as follows:**
 - a. To facilitate exporters / industry bodies to participate in major events abroad in identified markets, to create an impact of Indian goods and services.
 - b. To facilitate exporters to get exposure to new/ potential markets and access information on global trade.
 - c. The detail of the Scheme can be obtained from following link.
 - d. https://commerce.gov.in/writereaddata/UploadedFile/MOC_636546562282394611_Market_Access_Initiative%20Scheme_2018.pdf

Interest Equalization Scheme on Pre and Post Shipment Rupee Export Credit

- The scheme is into operation till 31.03.2024.
- 3 per cent for MSME manufacturer exporters exporting under any HS lines,
- 2 per cent for manufacturer exporters and merchant exporters exporting under 410 HS lines (after excluding 6 HS lines pertaining to Telecom Sector).
- Banks, while issuing approval to the exporter, will necessarily furnish
 - i) the prevailing interest rate,
 - ii) the interest subvention being provided,
 - and iii) the net rate being charged to each exporter, so as to ensure transparency and greater accountability in the operation of the Scheme.
- Scheme is not available to those taking benefit under P.L.I. scheme.
- Refer RBI Circular number DOR.STR.REC.93/04.02.001/2021-22 dated 08.03.2022

EXPORT ORIENTED UNITS (EOU)

- **Export Oriented Undertakings (EOU) can import inputs and capital goods without payment of customs duty.**
- **They can procure indigenous inputs and capital goods as per GST law.**
- **Their final product should be normally exported, but they are allowed to sale part of their production within India, which is termed as 'DTA' sale, i.e. sale in 'Domestic Tariff Area'.**

Indian Rupee –as an International Currency

- An additional arrangement for invoicing, payment, and settlement of exports/imports in Indian rupees (INR) has been allowed.

(Refer – RBI Circular dated 11.07.2022)

- Para 2.52 (d) of FTP allows the settlement of trade transactions in INR through the Special Rupee Vostro Accounts .
- As per Para 2.53 (ii) Export proceeds realized in Indian Rupees as per para 2.52(d)(ii) are permitted to avail exports benefits / incentives / fulfillment of Export Obligations under the FTP
- In **March 2023**, banks from **18 countries were allowed by the RBI to open Special Rupee Vostro Accounts (SRVAs)** to settle payments in Indian rupees.
- It includes: **Botswana, Fiji, Germany, Guyana, Israel, Kenya, Malaysia, Mauritius, Myanmar, New Zealand, Oman, Russia, Seychelles, Singapore, Sri Lanka, Tanzania, Uganda, and the United Kingdom.**

E-Commerce Export & E-Commerce Export Hub

E-commerce” means buying and selling of goods through the internet on an e-commerce platform, the payment for which shall be done through international credit or debit cards, or other authorised electronic payment channels and as specified by the Reserve Bank of India from time to time.

Facilitation

- FTP benefits to be extended to E-Commerce exports
- The value limit for exports through courier service increased from ₹ 5 Lakhs to ₹ 10 Lakhs per consignment.
- Necessary enablement of IT systems in Department of Commerce, Posts, CBIC to be completed in six months
- Guidelines being formulated in consultation with other ministries to facilitate further exports under E-Commerce
- Special outreach and training activities for small E-Commerce exporters

To formulate policy for E-Commerce Export Hubs

- Estimates suggest that the E-Commerce exports expected to grow to \$200-300 Billion by 2030
- Designated zone with warehousing facility to be created
- Designed to help E-Commerce aggregators for easy stocking, customs clearance and returns processing
- Processing facility to be allowed for last mile activities such as labelling, testing, repackaging etc.
- Simplified return process into the zone

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Export facilitation through
collaboration : ExportersCenter,
State and Districts and Indian
Missions Abroad.

District as Export Hub



- 01- being implemented through State Govts. District Export Promotion Committees have been formed in all 75 Districts.
02. Products for Export Promotion have been identified in each district .In all Districts, the products under ODOP have also been included .
03. The District Export Plans have been prepared in all districts and approved in 60 districts.
04. 6 Districts of U.P. i.e. Kanpur Nagar, Moradabad, Bhadohi, Varanasi, Agra and Gautam Buddha Nagar have been identified under first phase implementation.
05. District Export Hub formally included in Foreign Trade Policy.



**EMPOWERING
UTTAR PRADESH**

Ease of Doing Business , reductions
in transaction Cost and Technology
Interface

FTP 2023: Ease of Doing Business

- 1. Digitization of Applications pertaining to FTP:** Export promotion schemes processes for managing the lifecycle of AA/EPCG/DFIA/Import/Export Licensing made **completely paperless and online**
- 2. Automatic System-Based Approval of FTP Applications** - DGFT implemented **rule-based automatic approval** systems using Business Analytics Tools. It has been introduced on pilot basis for **Advance Authorization Extension/Revalidation Applications**.

Type	Current processing time	Automatic route processing time
Advance authorization issuance	3 to 7 days	1 day
EPCG issuance	3 to 7 days	1 day
Revalidation of authorizations	3 days to 1 month	1 day
Export Obligation period extension applications	3 days to 1 month	1 day



FTP 2023: Ease of Doing Business

3. **Application fee** reduced for Advance Authorization and EPCG Schemes for MSMEs (55-60% of beneficiaries under the schemes).

CIF Value/Duty saved value (in ₹)	Fee for Non-MSMEs (in ₹)	Fee for MSMEs(in ₹)
Up to 1 crore	1 per 1000	100
1 crore to 10 crores	1 per 1000	5000
Above 10 crores	Cap at 100000	5000

4. **Process Re-engineering** undertaken for streamlining as well automating processes. E.g. Standardization of Composition Fees for extension of AA. Benefit for an authorisation with CIF value of Rs 10 crores, with around 50% EO completion is illustrated as under

Type of extension	Earlier Fee (in ₹)	New Fee (in ₹)
First EOP extension for 6 months	Above 3 lakhs	10000 fixed
Second EOP extension for 6 months	Above 20 lakhs	20000 fixed
EOP extension for pre-import condition items	Above 30 lakhs	10000 fixed



Other Key Initiatives

1. **E-Certificate of Origin Platform** : Electronic Platform for Preferential Certificate of Origin implemented. 120+ issuing agencies, 160 specific offices and 600+ issuing officers are currently on-board the platform. Around 18+Lakh CoOs have been issued from the e-platform till date.
2. **24x7 Auto-Generation of e-IEC** (Importer Exporter Code). No need to wait on any approval for an IEC. The IEC details are automatically validated against CBDT, MCA, PFMS and GST systems
3. **Trade Facilitation App**: Information on Foreign Trade Policy Updates, Import/Export Policy, Export/Import Statistics, status of applications, 24x7 virtual assistance is available.
4. **e-RCMC** – Digitisation through Common Digital Portal for issuance of RCMC by Export Promotion Councils/Commodity Boards
5. **Covid Helpdesk** - Department of Commerce/DGFT had operationalised a Covid Helpdesk to support and seek suitable resolutions to issues faced by the exporters.
6. **Contact Centre & Helpdesk Services** were launched to resolve exporters' queries, grievances and suggestions..
7. **National Trade Facilitation Action Plan 2020-23** under implementation & working on NTFAP 2023-26.

https://coo.dgft.gov.in

Coo.dgft.gov.in

Sabka Saath
Sabka Vikas
Sabka Vishwas
Sabka Prayas

75
Azadi Ka
Amrit Mahotsav



Past One Week Statistics

207
Exporters Registered

17143
CoO Application Received

11927
Preferential CoO Issued

5576
Non-Preferential CoO Issued

planning your application submissions.

ONLINE SERVICES

> Online Exporter Register & Login

> Exporter's (Sub User) Login

> Administrator

> Officer's Login

> Authorise Agency Login

OVERVIEW

This common digital platform is a single point access for certificates of origin for all FTAs/PTAs for all agencies and all products. This is designed to facilitate exporters through a secure, electronic, paperless CoO issuance process. All designated CoO issuing agencies are required to work through this portal.

Check for import tariffs based on country & product

Enter Your Certificate Number

Verify Certificate

NOTIFICATION

> Steps for Creating Application-in-duplicate

> Application Process for Exporters

> Registration Process for Exporters

> Any enquiry : coo-dgft@gov.in

> File Complaints on Contact@DGFT

> Help Desk No.: 1800-111-550

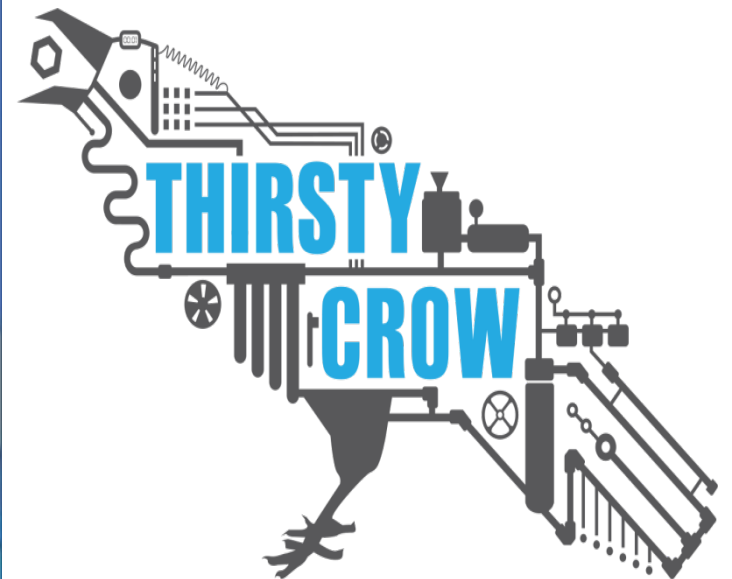
> CoO Related Notices & Documents

Online Verification

Grievance Redressal Mechanism



Be the thirsty
crow...



OLD CROW



MODERN CROW



Update
yourself it
saves a lot
of extra
efforts...

A hand is holding a camera lens, and through the lens, a landscape with a field and trees under a sunset sky is visible. The background is a blurred grey.

Quality is not for the first time...Insurance of Continuity

FOCUS.

REPEAT. SPECIALISE.

UNTIL IT BECOMES HABIT

The background of the slide is a photograph of a sunset. The sky is a deep orange and yellow, with a large, bright sun partially obscured by dark, silhouetted clouds. In the foreground, the dark silhouette of a lighthouse stands on a rocky shore. A long, low fence or pier extends from the lighthouse towards the right side of the frame. Several birds are visible in flight against the bright sky. The overall mood is serene and dramatic.

mage

mage

mage

i

im

im me

im image

“Export sirf teen cheez ko wajah se chalti hai”

YOU DECIDE!



Let us make the UP Number
1 exporting state in Country .



Thank
you